

THE MATCH PARTNERSHIP

Guide to Membership options

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ABOUT MATCH

MATCH is a research collaboration involving four UK universities, supported by partners from the NHS and Industry. MATCH is recognised and funded by the Engineering and Physical Sciences Research Council (EPSRC) as a centre of excellence in its field and operates as an Innovative Manufacturing Research Centre (IMRC).

MATCH helps improve decision-making for technology suppliers and procurement agencies. It enables companies to identify better products earlier in the design process and bring them to market sooner, with greater confidence that the value to patients and others will be consistently defined and readily recognised.

To this end, MATCH delivers: standardised methods for establishing clinical value; new approaches to capturing user needs for early design and in-use upgrades; best of breed research into production and decision-making processes; and a forum for engaging regulators and finding better ways forward for all concerned.

WHAT MATCH DOES

Assesses value ...

...by developing methods and models to assess the value of products at each stage of development, from identification of need through to mature offerings in the market.

Optimises product development and manufacture...

...by researching processes for improving information and decision-making, leading to more effective development and production processes, better clinical integration and improved provision for users.

Engages end users...

...by employing empirically based valuations of health and related benefits to inform value models and develop methods for engaging with users at the conception and design stages.

Focuses on Industry...

...by maintaining a strong industrial perspective, and using real industrial problems to drive and ground its research activities.



www.match.ac.uk

Membership Categories

Annual subscription rates* have an option for a single payment without RPI uplift covering the entire period from date of joining prior to 2012 until end of 2013.

Level 1–Micro

< 10 employees

< €2m turnover

Annual subscription rate **£1,500**

Benefits/services:

- Half day on-site meeting induction/membership planning meeting with Account Manager
- Access to MATCH network and web portal
- 50% MATCH Partner discount on Support helpdesk
- Selected MATCH tools and guides
- 1 free place on a regional training session in the use of MATCH tools (45% discount for further places)
- 80% discount on MATCH Briefings (annual Executive Breakfast/ annual Research Management Event/ six-monthly Industrial Briefing Event)
- One 2-week secondment of MATCH Researcher (MATCH pays salary, Company pays travel and subsistence)
- MATCH Discount on Economic Evaluation Training Events
- Discounted places at residential UK conferences and regional events, such as themed workshops and forums
- A vote to appoint representatives for the MATCH Steering Committee
- Use of MATCH logo (by licence) and inclusion of Partner's branding on MATCH website and printed material

Level 2-SME/Division

< 250 employees

< €50m turnover

Annual subscription rate **£9,500**

Benefits/services – as Level 1 plus:

- Annual half day on-site membership review/planning meeting with Account Manager

Level 3-Large

> 250 employees

> €50m turnover

Annual subscription rate **£12,500**

Benefits/services – as Level 1 plus:

- Annual half day on-site membership review/planning meeting with Account Manager
- Additional annual visit to spend a day in strategic technology development and marketing discussions
- A seat on the MATCH Steering Committee

Level 4-Macro

> 2000 employees

> €1b turnover

Annual subscription rate **£24,500**

Benefits/services – as Level 1 plus:

- Annual half day on-site membership review/planning meeting with Account Manager
- Additional annual visit to spend a day in strategic technology development and marketing discussions
- A seat on the MATCH Steering Committee
- Two further additional days per year for strategic technology development and marketing discussions
- Annual in-house half-day training session
- Annual secondments as above

Additional Services

The following can be provided at negotiated rates:

- (Further) On-site training in MATCH tools
- Access as Partners to sponsor industrially-nominated research programmes
- Consultancy from MATCH experts
- Access to bespoke research
- (When available) Use of MATCH accreditation reference(s) (by licence and subject to qualification)
- Inclusion of Partners' company profiles on MATCH website
- Sponsorship of Dining tables at MATCH regional events and residential conferences
- Exhibition Stands at MATCH conferences and events

I am interested in finding out more about becoming a MATCH member. Please contact me. (tick)

OR

I would like to become a member of MATCH for []† year(s) at:

Level 1 (Micro) (tick)

OR

Level 2 (SME/Division) (tick)

OR

Level 3 (Large) (tick)

OR

Level 4 (Macro) (tick)

Name: _____

Signed: _____

Company: _____

Position: _____

Email: _____

Phone: _____

Please complete the above, seal and post to the address overleaf.

For more information about MATCH please contact:

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Mobile: 07934 509807

Fax: 01895 269727

† Specify number of years

* (at 2009 prices, excluding VAT and subject to annual RPI uplift. Transitional arrangements are available for pre-2009 members. Please ask for details.)